

Volume 9 Issue 3 --- February 26, 2023

Orangewood Consulting

Introduction

We are heading rapidly towards the end of February. We now have Christmas, New Year, the American football season including the Super Bowl, Phoenix Open Golf Championship, the Scottsdale Arabian Horse show, various classic car auctions and Valentine's Day behind us. Wow!

My fingers have been itching to ramble, so I have let them.

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I fully expected that I would have received many phone calls as a result of my Phase 1 marketing. We are giving you a little more time before moving to Phase 2. Call now, operators are standing by! (602.410.3774).

The Rambler

We had a stumper last year. Perhaps you can put on your deerstalker, dust off your magnifying glass and turn up some clues...

Amazon delivered a package to us one day last year - not an unusual occurrence. This package contained a book on wine pairings. It's a fun book because it attempts to pair unlikely foods with wine. For example, Cheetos with Sancerre and Big Macs with Burgundy! The package was addressed to Laurie and had no note inside. Who was it from? Well, not to worry, the sender would soon be found. We asked a few people who we thought might be reasonable candidates. Nope. We left it in a prominent place when we had visitors, expecting some recognition from one of them. Nope. Who would send a wine related book to just Laurie rather than Orangewood or Laurie and Richard? We asked a few more people, still nada. Mentioning it in this Newsletter is our last hope.

This year's ski trip was to Mammoth Mountain in California. You may remember that last year I did my best impression of a luge racer without a sled on one of Telluride's icy runs. This year Mammoth had received two months of snow in two or three days - about the time when the wine country was getting to experience the atmospheric river. The result was more snow than I had ever

seen. The snow, together with the perfect deep blue sky, made for three days of fun. I only fell a few times - I'm not learning if I'm not falling!

While celebrating my son, Julian's, birthday with a glass of champagne, he suggested that Laurie and I might enjoy the Ted Lasso series. As Laurie and I have not had the time to watch TV in the last 20 years, we gave it a whirl. The basic theme is that Ted, an American football coach, has been recruited to coach a top-flight English football team. There are many plot lines to the series, but one that I identify with is Ted's role as a team builder. It seems that I have been building teams throughout my career. From coaching my daughter Debby's soccer team to the Orangewood sales team, helping people be their best and do their best within the team and beyond. Perhaps one of them sent Laurie a book...

The Rambler rambles on...

Cheers,

Richard and Laurie
Orangewood Consulting

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